



Between The Rows

By **Brian Sansgaard**
President

THE MAXIMUM VALUE BRAND

As harvest draws to completion, a few thoughts regarding Prairie Brand's Maximum Value Brand:

YIELD: 2006 was another strong performance year for Prairie Brand Seed in unbiased third party testing. I encourage you to go to our web site and check out the strip trials and links to state test and F.I.R.S.T. trials. We have a product lineup that offers top yields with the right balance of defensive traits.

TECHNOLOGY: As we bring on new generation products we are also focused on licensing new traits. VT Triple Corn Hybrids will be available for test plots this spring, and a new generation of Vistive Soybeans will be available to producers for spring planting. Technology will continue to drive our brand.

SEED: We continue to offer and expand seed treatment options as well as different packaging options desired by our customers. Please note also in this newsletter the addition of a new Satake Optical Color Sorter to our seed operation at Story City, Iowa.

It is our objective to bring maximum value to your farming operation, and working with you in 2007. We value your business. Please feel free to call with any questions regarding our services and products.

Happy Holidays!

2006 YIELD HIGHLIGHTS EDITION!

Unbiased yield trial results

2006 Iowa Yield Highlights

CROP	PRODUCT	RANK	YIELD	LOCATION	TRIAL
Soybeans	PB-2183NRR	1 of 72	63.4	Fairbank, IA	F.I.R.S.T.
Soybeans	PB-2243RR	1 of 72	68.0	Lehigh, IA	F.I.R.S.T.
Soybeans	PB-2494NRR	1 of 48	54.8	Ames, IA	ISU SCN Early
Soybeans	PB-2494NRR	1 of 47	64.7	Lidderdale, IA	ISU SCN Early
Soybeans	PB-2956NRR	1 of 45	56.7	Ames, IA	ISU SCN Late
Soybeans	PB-2956NRR	1 of 32	60.7	Crawfordsville, IA	ISU SCN Early
Soybeans	PB-3123RR	1 of 45	73.3	Oskaloosa, IA	F.I.R.S.T.
Soybeans	PB-2536RR	2 of 41	60.2	Fayette, IA	ISU non-SCN late
Soybeans	PB-2736RR	2 of 41	60.2	New Hampton, IA	ISU non-SCN late
Soybeans	PB-2794NRR	2 of 44	59.8	Luverne, IA	ISU SCN Late
Soybeans	PB-2956NRR	2 of 38	57.3	Creston, IA	ISU SCN Early
Soybeans	PB-2956NRR	2 of 41	61.1	Lidderdale, IA	ISU SCN Late
Soybeans	PB-3216RR	2 of 17	57.5	Creston, IA	ISU non-SCN Early
Soybeans	PB-3894NRRSTS	2 of 38	55.2	Melrose, IA	ISU SCN Trial
Soybeans	PB-2196NRR	3 of 42	58.3	Luverne-Fayette- New Hampton-Manly, IA	ISU SCN Early (NE IA Avg.)
Soybeans	PB-2196NRR	3 of 42	60.7	New Hampton, IA	ISU SCN Early
Soybeans	PB-2565RR	3 of 54	64.9	Slater, IA	F.I.R.S.T.
Soybeans	PB-2643RR	3 of 54	63.6	Panora, IA	F.I.R.S.T.
Soybeans	PB-3216RR	3 of 26	52.5	Ames, IA	ISU non-SCN Late
Soybeans	PB-3796NRR	3 of 47	55.9	Creston, IA	ISU SCN Late
Soybeans	PB-3894NRRSTS	3 of 46	57.4	Crawfordsville, IA	ISU SCN Late
Corn	X6110RRCB	1 of 63	224.5	Slater, IA	F.I.R.S.T. Early
Corn	X6110RRCB	2 of 63	212.8	Yale, IA	F.I.R.S.T. Early
Corn	1065RRCB	3 of 81	219.5	Iowa Falls, IA	F.I.R.S.T. Early
Corn	X6110RRCB	3 of 63	209.8	Iowa West Central Regional Summary	F.I.R.S.T. Early
Corn	1065RRCB	4 of 81	217.9	Newell, IA	F.I.R.S.T. Early
Corn	109X	4 of 63	206.4	Oskaloosa, IA	F.I.R.S.T. Early
Corn	X6110RRCB	4 of 72	215.0	Iowa Falls, IA	F.I.R.S.T. Full
Corn	X6110RRCB	5 of 63	214.3	Earlham, IA	F.I.R.S.T. Early
Corn	1065RRCB	6 of 81	211.1	Luverne, IA	F.I.R.S.T. Early
Corn	1065RRCB	7 of 81	200.6	Floyd, IA	F.I.R.S.T. Early





Agronomy Insider

By Ben Fisher

Prairie Brand Seed Agronomist

SOYBEAN CYST NEMATODE—A SILENT YIELD ROBBER

The soybean cyst nematode (SCN) continues to be an extremely damaging and widespread pest of soybeans in the Midwest. Often, there is no obvious stunting or yellowing of soybean plants in infested fields. Consequently, many SCN-infested fields have not been diagnosed.

The lack of symptoms and subsequent missed diagnosis are unfortunate because the key to effective management of SCN is early detection, before large nematode population densities develop. Current management strategies (growing resistant soybean varieties and nonhost corn) are very effective at keeping SCN population densities from increasing but will not decrease population densities rapidly. It is relatively easy to keep low SCN population densities low, but very difficult to drive high SCN population densities back down. If any level of SCN is detected in a field, planting a Prairie Brand SCN resistant soybean is strongly recommended. SCN populations can explode in a matter of one growing season. As a result of advanced soybean breeding, Prairie Brand SCN lines show no yield drag, and in many cases possess leading soybean genetics in the industry.

SCN has very limited mobility in the soil. However, SCN can be spread substantial distances in a variety of ways. Anything that can move infested soil (even small amounts) is capable of spreading SCN, including farm machinery, vehicles and tools, wind, water, animals, and farm workers.

SCN can be detected in soil samples, and fall is an ideal time to check fields for this pest. Soil samples can be collected any time throughout the fall until a significant snowfall or a hard freeze occurs. Following are some guidelines for sampling fields for SCN:

- Ideally, fields should be sampled using a soil probe.
- Soil cores should be collected to a total depth of 6 to 8 inches.
- Collect soil cores from 15 to 20 places in a zigzag pattern in a sampling area.
- Collect a separate set of soil cores for each 20 acres or so.
- Combine and mix soil cores, and fill a sample bag with one cup or more of soil.
- Label the outside of each sample bag with a permanent marker.

For fall sampling, it is most logical to sample corn fields in which soybeans will be grown in 2007. But it also makes sense to sample fields in which soybeans were grown in 2006 if unusual plant growth was observed during the season or if unexplained low yields were obtained. Also, note that one set of soil cores can be collected for both soil fertility and SCN testing.

Numerous private soil testing laboratories offer SCN analysis of soil samples. Call Prairie Brand Seed at 800-544-8751 for more information.

2006 Minnesota Yield Highlights

CROP	PRODUCT	RANK	YIELD	LOCATION	TRIAL
Soybeans	PB-1885NRR	1 of 63	64.5	Cottonwood, MN	F.I.R.S.T.
Soybeans	PB-1885NRR	1 of 54	67.8	Litchfield, MN	F.I.R.S.T.
Soybeans	PB-2183NRR	2 of 63	67.3	New Richland, MN	F.I.R.S.T.
Soybeans	PB-1256RR	3 of 54	60.0	Clinton, MN	F.I.R.S.T.
Soybeans	PB-1525RR	4 of 63	62.1	Cottonwood, MN	F.I.R.S.T.
Soybeans	PB-1725RR	4 of 54	59.1	Glencoe, MN	F.I.R.S.T.
Corn	975RRCB	3 of 63	219.6	Glencoe, MN	F.I.R.S.T. Early
Corn	1044RRCBRW	4 of 54	214.3	Granite Falls, MN	F.I.R.S.T. Full
Corn	985RRCBRW	5 of 72	203.6	Redwood Falls, MN	F.I.R.S.T. Early
Corn	1044RRCBRW	6 of 54	201.6	Cottonwood, MN	F.I.R.S.T. Full
Corn	1065RRCB	6 of 54	206.5	Easton, MN	F.I.R.S.T. Full

2006 South Dakota Yield Highlights

CROP	PRODUCT	RANK	YIELD	LOCATION	TRIAL
Soybeans	PB-1954RR	1 of 36	64.4	Trent, SD	F.I.R.S.T.
Soybeans	PB-1954RR	1 of 36	59.6	Howard, SD	F.I.R.S.T.
Soybeans	PB-1956RR	1 of 31	60.0	Southern Zone '06 Avg.	SDSU
Soybeans	PB-1956RR	1 of 75	60.0	Central Zone '06 Avg.	SDSU
Soybeans	PB-2243RR	1 of 52	60.0	Central Zone '06 Avg.	SDSU
Soybeans	PB-0936RR	1 of 42	36.0	Northern Zone '06 Avg.	SDSU
Corn	1065RRCB	5 of 45	151.4	Madison, SD	F.I.R.S.T. Full
Corn	1024RRCB	7 of 63	124.5	Menno, SD	F.I.R.S.T. Early
Corn	1065RRCB	7 of 45	177.3	Valley Springs, SD	F.I.R.S.T. Full
Corn	943CB	8 of 54	132.7	Frankfort, SD	F.I.R.S.T. Early
Corn	1085RR	9 of 45	144.2	Madison, SD	F.I.R.S.T. Full

2006 North Dakota Yield Highlights

CROP	PRODUCT	RANK	YIELD	LOCATION	TRIAL
Soybeans	PB-0636RR	1 of 119	47.8	Carrington, ND	NDSU
Soybeans	PB-00425RR	3 of 74	48.2	Cavalier, ND	NDSU
Soybeans	PB-0356RR	6 of 93	53.8	Hoople, ND	NDSU

2006 Nebraska Yield Highlights

CROP	PRODUCT	RANK	YIELD	LOCATION	TRIAL
Soybeans	PB-3905RR	1 of 35	61.1	Gage County, NE	U of NE
Soybeans	PB-2825RR	3 of 34	80.8	Clay County, NE	U of NE
Soybeans	PB-2643RR	4 of 27	70.7	Howard County, NE	U of NE
Soybeans	PB-3905RR	4 of 35	68.9	Webster County, NE	U of NE

2006 Missouri and Wisconsin Yield Highlights

CROP	PRODUCT	RANK	YIELD	LOCATION	TRIAL
Soybeans	PB-3894NRRSTS	2 of 56	55.3	Truxton, MO	U of MO
Soybeans	PB-3894NRRSTS	3 of 56	53.7	Annada, MO	U of MO
Soybeans	PB-4536NRR	3 of 54	56.5	Truxton, MO	U of MO
Soybeans	PB-3905RR	4 of 56	51.3	Henrietta, MO	U of MO
Soybeans	PB-4536NRR	5 of 31	52.5	Albany, MO	U of MO
Soybeans	PB-2183NRR	5 of 36	64.0	Watertown, WI	F.I.R.S.T.



Vistive Soybeans – More Than Just Value Added

Vistive soybeans are gaining attention from soybean producers across the Midwest. Still, some growers may be wondering what this word means and how it might possibly affect their operation. Hopefully the following information will help you gain a better understanding.

Vistive is the brand name that refers to a series of soybean quality characteristics that focus on health enhancement for U.S. consumers. Currently, Vistive refers to low-linolenic acid soybeans, which eliminate the need for soybean oil hydrogenation in food use. This eliminates trans fats, which became a mandatory component of food labels in 2006. An increasing number of food companies are demanding trans-fat free oils for use in their food products.

Why are Vistive soybeans important to U.S. farmers?

Profit opportunity – Processors are offering market demand premiums which can enhance growers' bottom lines.

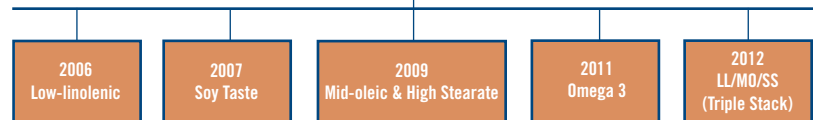
Capturing the market – As more and more food companies transition to trans fat free oil, a steady supply of trans fat free soybean oil must be supplied or alternative oils, such as foreign produced palm oil, will displace soybean oil in the market.

Market advantage – As long as U.S. farmers can supply the market with an ample supply of low-lin soybean oil, the technology will be available to ONLY U.S. farmers, creating a market advantage over South American farmers.

Transformation of agricultural business model – Low-linolenic is only the first quality trait in the Vistive pipeline. Segregation of different quality enhanced grains will be increasingly important in the future, not only in soybeans but in corn as well. There will be significant value placed on a grower's ability to segregate and deliver grain with specific qualities desired by end users. It is imperative for U.S. farmers to build the reputation as a reliable supplier of food products to large food companies.



Vistive Pipeline



YIELD is a very important factor in selecting products to plant, Vistive or non-Vistive. Plot results have been collected from eight new second-generation Prairie Brand Vistive soybean varieties. PB-2716VNRR is an SCN Vistive soybean that performed very well in Iowa and South Dakota. Seed growers were pleased with it and its yields compared very well with regular RR lines. PB-2816VNRR is another very strong SCN Vistive line. More yield data is available at www.prairiebrandseed.com or by request. Prairie Brand Seed offers Vistive soybeans from 2.2 to 3.5 maturities. Growers can still earn up to \$1.00 off per unit by ordering Prairie Brand Vistive by January 31, 2007.

Vistive is a great opportunity for growers to make some extra profit and help support the U.S. soybean market at the same time. If you have any questions regarding contracting Vistive or product selection, please contact your local Prairie Brand Seed dealer or call 800-544-8751.

NEW COLOR SORTER ADDED

Prairie Brand Seed took a big step forward in ensuring our leadership role in providing farmers with the highest quality seed in the industry. A new electronic optical sorter was installed at Sansgaard's Story City, Iowa facility. This state of the art sorting machine uses multiple high resolution cameras and infrared scanners to view the seed from the front and the back allowing for the removal of defects smaller than .3mm. Contaminants such as foreign material, discolored kernels, immature seed, downy mildew infected seed and other crop seeds will now be kicked out with the color sorter's advanced technology. "Prairie Brand Seed is committed to providing our customers with maximum value for their seed dollars," states Brian Sansgaard, Prairie Brand Seed President, "and our new optical sorter puts us in a lead position for delivering on this promise."



A LOOK INTO THE FUTURE WITH YIELDGARD VT

Prairie Brand Seed is introducing three corn hybrid families featuring YieldGard VT, a second-generation insect control technology from Monsanto. YieldGard VT hybrids are developed using Vector-Stack Transformation, a brand new method of corn trait insertion. YieldGard VT hybrids contain a more consistent promoter of the rootworm gene, resulting in even greater protection from corn rootworm damage. Prairie Brand Seed hybrids featuring YieldGard VT will all be triple stack. Limited supply is available in hybrid families 943, 1006, and 1136 for growers in 2007. If you're interested in trying a YieldGard VT hybrid, act now to reserve your supply.





SANSGAARD SEED FARMS, INC.
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Pride In American Ag!

How much of their income do consumers spend on food?



U.S.
9.7%



JAPAN
14.9%



CANADA
11.7%



MEXICO
26.6%



BRAZIL
22.7%



ENGLAND
16.4%

CONTACT

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The Clock is Ticking...

Take Advantage of These Savings Before Time Runs Out!

Discount:

Deadlines:

\$3/Unit Corn Early Order..... December 15, 2006

\$.50/Unit Vistive Soybean..... January 31, 2007
Early Order (120 Units)

\$1/Unit Vistive Soybean..... January 31, 2007
Early Order (240 Units)

7.5% Early Pay..... December 15, 2006

6.0% Early Pay..... December 16, 2006 -
January 15, 2007

0% Fixed Rate Financing..... January 15, 2007



THE MAXIMUM VALUE BRAND